

## Updated Mar-2025 Platform-App-Builder Exam Practice Test Questions [Q110-Q131]



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Obtaining the Salesforce Platform-App-Builder certification can help professionals stand out in the job market and advance their careers. Salesforce Certified Platform App Builder certification provides individuals with the skills and knowledge needed to design, build, and implement custom applications on the Salesforce Platform. Additionally, Salesforce is a widely used platform, and the certification demonstrates a professional's ability to work with this platform effectively. Overall, the Salesforce Platform-App-Builder certification is a valuable credential for anyone looking to prove their expertise in developing custom applications on Salesforce.

**NO.110** UVC wants their Field Sales team to only see the accounts that they own. Separate North American and European marketing teams should only see accounts in their respective regions. The Inside Sales Team needs to see all accounts in Salesforce. How can this be accomplished?

\* Set the OWD to Public for all accounts. Create criteria-based sharing rules for each Marketing Team, and create an Inside Sales Team permission set with the `View All` settings for accounts

- \* Set the OWD to Private for accounts. Create permission sets for each Marketing team, and create an Inside Sales team profile with the `View All` setting for accounts
- \* Set the OWD to Private for all accounts. Create Criteria-based sharing rules for each Marketing Team, and create an Inside Sales Team Profile with the `View All` setting for accounts
- \* Set the OWD to Public for accounts. Create profiles for each Marketing team, and create an Inside Sales Team role that is at the top of the Role Hierarchy

**NO.111** What is true regarding the user interface for external object data? Choose 1 answer.

- \* External object data can be accessed via lists views
- \* External object data can be accessed via custom tabs
- \* External object data can be accessed via detail pages
- \* Chatter Feeds can be enabled on external object pages
- \* All of the above

**NO.112** At Ursa Major Solar, there is a single Lightning record page for the Celestial Bodies custom object; however, there is a Lightning component the app builder wants to restrict to mobile app users.

Which feature on the Lightning app builder should be utilized?

- \* Chatter feed
- \* Highlights panel
- \* Component visibility filter
- \* Related list quick links

**NO.113** Which is correctly referencing a field on the Force.com custom object Position\_\_c?

- \* `{!Position__c.Status__c}`
- \* `[!Position__c.Status__c]`
- \* `{&Position__c.Status__c}`
- \* `[&Position__c.Status__c]`

**NO.114** An Alexa Skill Builder noticed that a large percentage of a food ordering skill's customers are not completing their transactions. The Builder needs to know what portion of the customers are leaving the skill by not responding, compared to the portion of customers who receive an error.

Which report inside the Analytics section of the developer console will provide this information?

- \* Session Type Distribution
- \* Unique Customers Per Intent
- \* Average Session Per Customer
- \* Failed Utterances Per Intent

Explanation/Reference: <https://developer.amazon.com/en-US/docs/alexa/devconsole/measure-skill-usage.html>

**NO.115** DreamHouse Realty wants to import its property records from an external system into Salesforce. The app builder will use an external ID field to house the property ID from the external system.

Which two details should the app builder know when using external ID fields?

Choose 2 answers

- \* An external ID field can be a number field.
- \* An external ID field can be a URL field.
- \* An external ID field can be a phone field.
- \* An external ID field can be a text field.

An external ID field can be a number field or a text field, but not a URL field or a phone field. A URL field is used to store web addresses and a phone field is used to store phone numbers. An external ID field is used to store unique identifiers from an external system and it can be used for upsert operations

**NO.116** Cloud Kicks has a shipment date on each shipment that is sent out. Dispatchers need more details on the day and time the shipment was sent out. The app builder needs to change the current field type that is used from Date to Date/Time.

What should the app builder be aware of when it comes to data already in the system?

- \* The change will be instant
- \* Historical data will be updated to 12:00 timestamp.
- \* The field name will change.
- \* Data loss will be experienced.

**NO.117** The brokers at DreamHouse Realty (DR) are having an Issue when using the Salesforce mobile app on their (Phones. There are several key fields on the contact record they need access to at a glance. Because of the small screen, they currently have to scroll down the page to view the information.

What should the app builder at DR use to configure the Salesforce mobile app to show these key fields at the top of the screen?

- \* Compact layout
- \* Record Detail component
- \* Object specific action
- \* Mobile navigation
- \* The Compact Layout in Salesforce mobile app configuration determines the fields that appear at the top of the record in the mobile app, providing quick access to key information. References:
  - \* Salesforce Help &#8211; Compact Layouts

**NO.118** Ursa Major Solar wants to convert the relationship between Galaxy and Star from a lookup relationship to a master-detail relationship so each Galaxy record can be equipped with a roll-up summary count of Star records.

Which two considerations should be made?

Choose 2 answers

- \* The Star records are all required to have an existing value in their Galaxy field.
- \* The Galaxy object has fewer than two existing master-detail relationships.
- \* The Galaxy object is required to contain existing roll-up summary fields.
- \* The Star object has fewer than two existing master-detail relationships.

Explanation

The two considerations that should be made are: The Star records are all required to have an existing value in their Galaxy field. This is a prerequisite for converting a lookup relationship to a master-detail relationship. A lookup relationship is an optional relationship that links two objects together, but does not enforce referential integrity or cascade delete. A master-detail relationship is a required relationship that links two objects together and enforces referential integrity and cascade delete. To convert a lookup relationship to a master-detail relationship, all child records must have a value in their lookup field that references an existing parent record. The Galaxy object has fewer than two existing master-detail relationships. This is another prerequisite for converting a lookup relationship to a master-detail relationship. An object can have up to two master-detail relationships with other objects and can act as both the parent and child in different relationships.

To convert a lookup relationship to a master-detail relationship, the parent object must have fewer than two existing master-detail relationships with other objects. The Galaxy object is required to contain existing roll-up summary fields is not a valid consideration,

as it is not related to converting a lookup relationship to a master-detail relationship.

**NO.119** DreamHouseRealty (DR) is expanding into subsidized housing by partnering with local government entities. DR uses Sales Cloud and has enabled field history tracking on the Opportunity object. Due to increased Information requirements, the App Dev team is changing Text Area (Long) fields to Rich Text fields to allow for up to 1,000 characters and better descriptions.

Which two considerations should be made by the team?

Choose 2 answers

- \* Rich text field values of all lengths are displayed fully in reports.
- \* Data loss may occur when changing custom field types.
- \* Field History Tracking records value changes of 255 characters or less.
- \* Audit Trail is available through REST API extracts.

Changing custom field types may result in data loss if the new field type is incompatible with the old one. For example, changing a text field to a number field may cause text values to be deleted. Field history tracking records value changes of 255 characters or less. If a rich text field value exceeds this limit, only the first 255 characters are tracked.

**NO.120** The app builder at Cloud Kicks has created a custom object named Delivery\_\_c to track the details of products shipped to customers.

Which two actions should the app builder take to prevent users in the shipping department from deleting delivery records?

Choose 2 answers

- \* Remove the Delete permission from the Shipper profile.
- \* Change the organization-wide default of deliveries to Private.
- \* Remove the delete button from the Delivery page layout.
- \* Use a permission set to remove the Delete permission.

**NO.121** What is true about Social Networks in Salesforce?

- \* You must login with your own personal social network account to work with social accounts.
- \* You must login with your company's social network account to work with social accounts.
- \* You must be careful about who you give access to social accounts, as they do not follow a security model.
- \* Social accounts allow you to manage your company's social media from within Salesforce.

**NO.122** Universal Containers provides access to Salesforce for their sales, service and marketing teams. Management wants to ensure that when users log in, their home tab provides access to links and documentation that are specifically relevant to their job function. How can this requirement be met?

- \* Create separate home page custom components and layouts; assign to users by role.
- \* Create separate home page custom components and layouts; assign to users by profile
- \* Expose specific elements within a home page custom component determined by role.
- \* Expose specific elements within a home page custom components determined by profile.

**NO.123** An app builder created multiple custom fields, page layouts, and reports in the sandbox and added them to a change set set was deployed to production, the reports were NOT deployed.

What should the app builder do?

- \* Move the reports to the Untried Public Reports folder and add them to a new change set.
- \* Move the reports from the Unfiled Public Reports folder and add them to a new change set
- \* Recreate the reports in production. Reports are not supported in change sets
- \* Add the reports to an unmanaged package and install the unmanaged package into production.

**NO.124** A customer service representative at a call center would like to be able to collect information from customers using a series of question prompts.

What could be used to accomplish this?

- \* Workflow Rules
- \* Visual Workflow
- \* Lightning Connect
- \* Lightning Process Builder

**NO.125** Universal Containers uses a private sharing model for opportunities. This model CANNOT be changed due to a regional structure. A new sales operations team has been created. This team needs to perform analysis on Opportunity data, all should have read and write access to all Opportunities.

What are two recommended solutions for the app builder to give the users appropriate access? Choose 2 answers

- \* Create a criteria-based sharing rule to all opportunities with the sales operations public group.
- \* Add a manual share for all opportunities with each user on the sales operations team.
- \* Add a permission set with 'View All' and 'Modify All'; opportunity permissions enabled.
- \* Create a criteria-based sharing rule to share all opportunities with the sales operations private group

Explanation

The two recommended solutions for the app builder to give the users appropriate access are creating a criteria based sharing rule to all opportunities with the sales operations public group and adding a permission set with

'View All' and 'Modify All'; opportunity permissions enabled. A criteria based sharing rule can grant read and write access to all opportunities that meet certain criteria to a specified group of users. A permission set can grant additional object-level permissions to users without changing their profiles. Option B is incorrect because adding a manual share for all opportunities with each user on the sales operations team is not scalable or maintainable. Option D is incorrect because creating a criteria-based sharing rule to share all opportunities with the sales operations private group is redundant, as private groups are used to manually share records with individual users or other groups.

**NO.126** A custom object named assignment has a private sharing setting that grants access using hierarchies. The organization has a role hierarchy where the 'Specialist' role reports to a 'Manager' role which reports to a 'Director' role. The Director role is at the top of the role hierarchy. A user who is in the manager role create a new assignment record. Who can see this record?

- \* The record owner and the directors in their Hierarchy.
- \* The record owner and the managers in their hierarchy.
- \* The record owner and those above the specialist role in their hierarchy.
- \* The record owner and the specialists in their hierarchy.

**NO.127** Ursa Major Solar wants to automate a welcome email to new clients and include a customized survey about their buying experience. An app builder is tasked with this project and has very little time to build the solution from scratch, but still needs to be able to fully customize the solution.

What should the app builder do to meet the deadline and custom requirements?

- \* Work with a developer to create custom Apex code and a Lightning web component survey to meet the criteria,
- \* Use Salesforce flow to build the survey declaratively to meet the criteria and send it to the customer as an email.
- \* Choose a managed package from AppExchange that closely meets the requirements of the project, restricts programmatic development, but allows declarative development
- \* Choose an unmanaged package from Appexchange that closely meets the requirements of the project and allows programmatic

development.

Given the need to automate a welcome email including a customized survey with customization requirements and a tight timeline, the best approach is:

Use Salesforce Flow to build the survey declaratively to meet the criteria and send it to the customer as an email (B). Flow is a powerful tool for automation in Salesforce, allowing the creation of complex workflows and user interactions without needing to write custom code. It can be used to build a survey and integrate it with email services for automated dispatch.

Working with a developer to create custom Apex and LWC (A) might meet the criteria but would not align with the limited time frame. Managed (C) and unmanaged packages (D) from AppExchange can provide pre-built solutions, but they may not offer the needed customization or could require more setup time than building directly in Flow.

Reference for automating processes with Salesforce Flow:

Salesforce Flow: [https://help.salesforce.com/articleView?id=sf.flow\\_considerations\\_design.htm&type=5](https://help.salesforce.com/articleView?id=sf.flow_considerations_design.htm&type=5)

**NO.128** Universal Containers has Public Read/Write as the Account organization-wide default (OWD) setting. Visitors to the customer community site report that they can see all of the company's account records.

How should an app builder configure Account sharing so that community users only see their own Account?

- \* Define an owner-based sharing rule for external accounts.
- \* Set the account external OWD to private.
- \* Create an account record type for external accounts.
- \* Define a permission set for external accounts.

The best way to configure Account sharing so that community users only see their own Account is to set the account external OWD to private. This will restrict the access to Account records for external users based on the sharing rules and criteria. Creating an account record type, defining an owner-based sharing rule, or defining a permission set will not prevent community users from seeing other accounts.

**NO.129** An app builder at Cloud Kicks has been working on changes to a custom Shoe Sales app in a sandbox and is ready to deploy their changes to production with a change set. Part of the work included updates to a permission set.

What should the app builder take into consideration when deploying the change set to production?

- \* The deployed permission set will only contain changes related to the change set.
- \* Change to field-level security in the permission set will not be applied.
- \* The deployed permission set will manage with the existing permission set.
- \* The existing permission set will be completely overwritten.

The deployed permission set will merge with the existing permission set in production, meaning changes made in the sandbox will be added to the existing permission set after deployment.

References:

Salesforce Help [Permission Sets](#)

**NO.130** Identify the standard Lightning components. (Choose four.)

- \* List View
- \* Rich Text
- \* Visualforce Page
- \* Reports
- \* Dashboards



Explanation/Reference:

**NO.131** Universal Containers is setting up salesforce for the first time. Management wants the sales and marketing teams to have different navigation names in the salesforce1 mobile app. Which option is available to an app builder to satisfy the requirement?

- \* Create sales and marketing profiles to ensure read access to different objects
- \* Create roles for sales and marketing and assign a custom homepage layout for each role.
- \* Create mobile navigation menus for both the sales and marketing profiles.
- \* Create public groups for sales and marketing and create mobile navigation menus for each group.

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