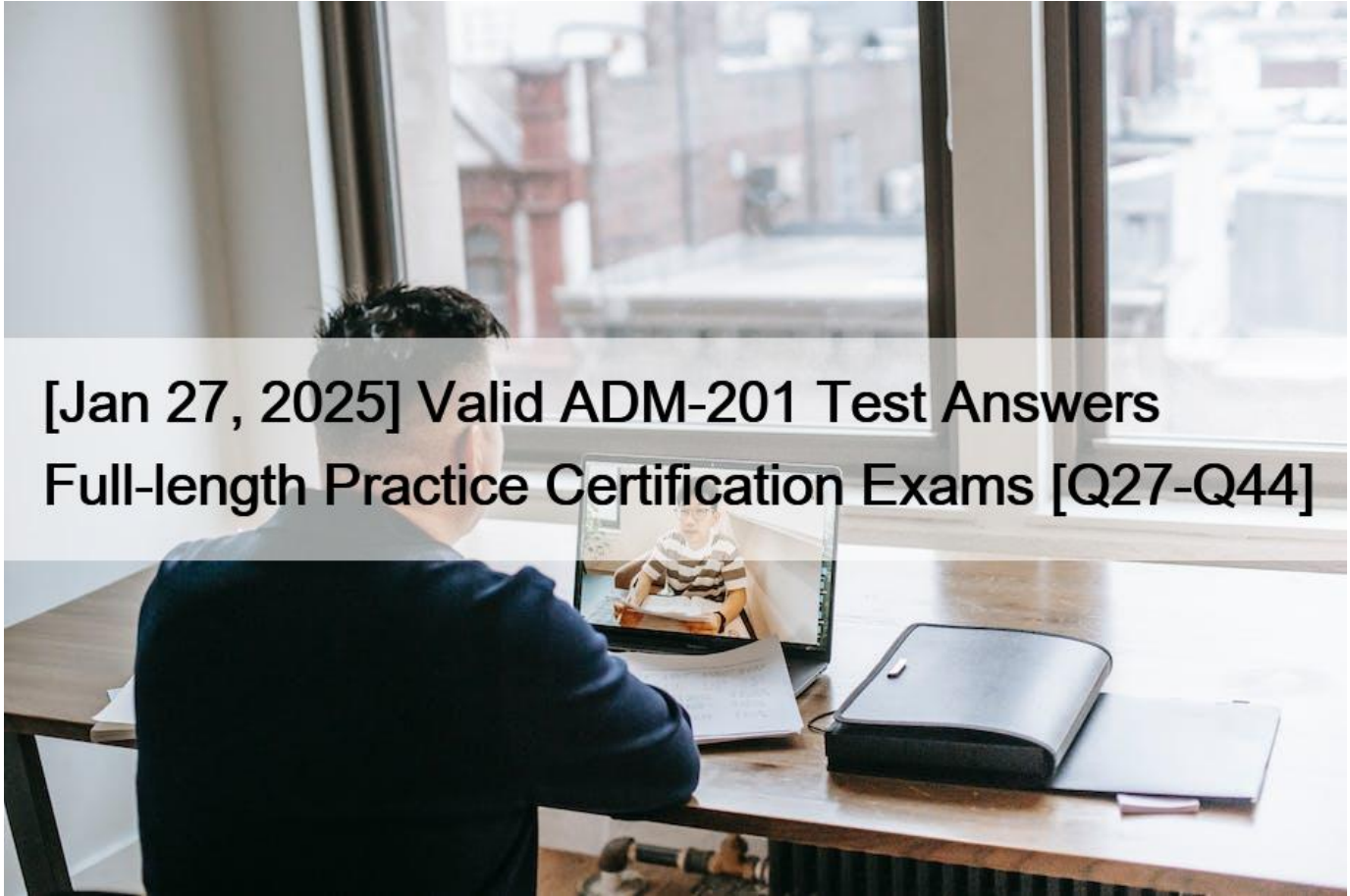# [Jan 27, 2025 Valid ADM-201 Test Answers Full-length Practice Certification Exams [Q27-Q44

[Jan 27, 2025 Valid ADM-201 Test Answers Full-length Practice Certification Exams Accurate & Verified 2025 New ADM-201 Answers As Experienced in the Actual Test!

Salesforce ADM-201 certification is designed for individuals who want to become certified Salesforce administrators. Salesforce Certified Administrator certification is considered as a basic level certification for Salesforce professionals. The ADM-201 certification covers various aspects of Salesforce administration, such as configuration, management, and customization of Salesforce applications. Salesforce Certified Administrator certification exam is designed to test the knowledge and skills of candidates in these areas.

Who Is Salesforce Administrator Certification Intended for?

The Salesforce Administrator certificate is designed for those already familiar with Salesforce products and who want to help their company reap more benefits by incorporating extra features. Candidates need to know what Salesforce features are offered to end-users and how the Salesforce Certified Administrator can configure them. Applicants should also be able to maintain a business that uses Salesforce applications, fulfill common business needs, and carry out the functions of an administrator using Salesforce tools. Lastly, test-takers should have at least 6 months' experience working as a Salesforce Administrator before they enroll for ADM-201 exam.

NEW QUESTION 27

You can map custom lead fields to standard fields on the Account, Contact, and Opportunity.
* True
* False
Section: Volume J

NEW QUESTION 28

Cloud Kicks wants to try out an app from the AppExchange to ensure that the app meets its needs.

Which two options should the administrator suggest?

Choose 2 answers
* Download into a Trailhead Playground.
* Test Drive in a production org.
* Check edition compatibility. –
* Install in a sandbox.

NEW QUESTION 29

Which of the following components lets customers find solutions to their cases on their own?
* Call center
* Email
* Chat
* Customer Portal
Section: Volume F

NEW QUESTION 30

Cloud Kicks (CK) captures whether an opportunity should be reviewed by someone in product engineering with a checkbox field called Needs Review. CK also has a picklist field on the opportunity for Product Type.

When a sales rep saves an opportunity, they need to select the Product Type or check the Needs Review box.

What should an administrator use to accomplish this?
* Before Save flow
* Validation rule
* Workflow rule
* Required fields

NEW QUESTION 31

Ursa Major Solar wants all Sales Users to see a dashboard that displays Total Closed/Won Opportunity Amount by User on a monthly basis. The Opportunity sharing model is private.

What should the administrator do to fulfill this request?
* Request for the Sales Manager to create the Dashboard from the Opportunities by User Report and save it to her private

Dashboards Folder.

* Create the Dashboard from the Opportunities by User Report, then save it in the shared Dashboard Folder as a Dynamic Dashboard.

* Create the Dashboard from the Opportunities by User Report, choose the Sales Manager as RunAs User and Save in the private Dashboard Folder.

* Request for the Sales Manager to create the Dashboard from the Opportunities by User Report, select

“View Dashboard as Me”, and save in the shared Dashboard Folder.

NEW QUESTION 32

What are different Types of Sharing Rules? (Check all that apply)
* Case Sharing Rules
* Lead Sharing Rules
* Solution Sharing Rules
* Campaign Sharing Rules
* Custom Object Sharing Rules

NEW QUESTION 33

Support agent at Cloud Kicks are spending too much time finding resources to solve cases.

The agents need a more efficient way to find documentation and similar cases from the Case page layout.

How should an administrator meet this requirement?
* Create a custom object to capture popular case resolutions.
* Use an interview flow to capture Case details.
* Direct users to Global Search tolook for similar cases.
* Configure Knowledge with articles and data categories.
Knowledge is a feature that can be used to meet this requirement. Knowledge allows users to create, manage, and share articles that provide information and solutions for common issues or questions. Data categories can be used to organize articles into different topics and make them easier to find and access. Users can view related articles from the Case page layout based on the data category of the case. References:https://help.

salesforce.com/s/articleView?id=sf.knowledge_overview.htm&type=5https://help.salesforce.com/s

/articleView?id=sf.knowledge_categories.htm&type=5

NEW QUESTION 34

Customer Portal users can view the tags section of a page, if it is included in a page layout.
* True
* False
Section: Volume E

NEW QUESTION 35

Up to 25 custom lookup fields can be defined per object.
* True
* False

NEW QUESTION 36

Report are available on the following tabs
* Home tab
* Report Tab
* Opp Tab
* Account tab
* Contacts Tab

NEW QUESTION 37

The standard Lead Rating field has picklist values of Hot, Warm, and Cold. A list of new leads was importance without errors even thoughseveral records had the value of Unrated in the Rating field.

How were these records added without error?
* The Restricted picklist checkbox was unchecked.
* Field-level security was set to Visible for all profiles.
* A global picklist value set was used to populate the picklist.
* The Add to All Record Types checkbox was selected.

A restricted picklist is a type of picklist that enforces the integrity of the picklist values by allowing only values defined in the picklist during data entry or import operations. If the restricted picklist checkbox is checked for a picklist field, then any records with values not defined in the picklist will cause errors during import operations. However, if the restricted picklist checkbox is unchecked for a picklist field, then any records with values not defined in the picklist will be imported without errors.References:https://help.

salesforce.com/s/articleView?id=sf.picklist_limitations.htm&type=5

NEW QUESTION 38

The business development team at Cloud Kicks thinks the account creation process has too many fields to fill out and the page feels cluttered. They have requested the administrator to simplify the process.

Which automation tool should an administrator use?
* Approval process
* Workflow rule
* Flow builder
* Validation rule

Flow builder is an automation tool that allows administrators to create flows that guide users through screens, collect data, and perform actions on records. It can be used to simplify the account creation process by creating a screen flow that shows only the essential fields for creating an account and hides any unnecessary fields or sections from the page layout. Approval process, workflow rule, and validation rule are not automation tools that can simplify the account creation process; they are used fordifferent purposes such as approving records,updating fields, or enforcing data quality.References:https://help.salesforce.com/s

/articleView?id=sf.flow_builder.htm&type=5

NEW QUESTION 39

Forecasting can be used with Custom Fiscal Years.
* True

* False

NEW QUESTION 40

The size limit for documents uploaded is:
* 1 Megabyte
* 3 Megabyte
* 5 Megabyte
* 25 Megabyte
Section: Volume D

NEW QUESTION 41

Can a delegated approver revoke a previously approved process?
* Yes
* No, once the request is approved only administrator can revoke the approval process

NEW QUESTION 42

A solution can only belong to one category.
* True
* False
Section: Volume I

NEW QUESTION 43

Chatter External license allow users outside the company to join public Chatter groups.
* True
* False
Section: Volume A

NEW QUESTION 44

Dreamhouse Realty agents are double-booking open house event nights. The evet manager wants to event submission process to
help agents fill in event details and request dates.

How should an administrator accomplish the request?
* Create a workflow role to update the Event Date Field.
* Create an approval process on the Campaign object.
* Create a sharing rule so that other agents can view events.
* Create a campaign for agents to request event dates.
To help agents fill in event details and request dates for open house events without double-booking them, the administrator should
create an approval process on the Campaign object, which is used to manage marketing events in Salesforce. The approval process
can define entry criteria based on campaign fields such as type or status, specify initial submission actions such as sending email
alerts or updating fields, assign approvers who can review and approve event requests, and specify final approval actionssuch as
creating tasks or updating fields. Creating a workflow rule, a sharing rule, or a campaign will not help agents request event dates or
prevent double-booking. References: https://help.salesforce.com/s/articleView?id=sf.campaigns_overview.

htm&type=5https://help.salesforce.com/s/articleView?id=sf.approvals_considerations.htm&type=5

Salesforce ADM-201 exam is one of the most popular and highly recognized certifications in the Salesforce industry. ADM stands for "Administrator" and this certification is designed for individuals who want to validate their knowledge and skills in Salesforce administration. The ADM-201 exam is the first step towards becoming a Salesforce Certified Administrator and is a prerequisite for many other advanced certifications in the Salesforce ecosystem.

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