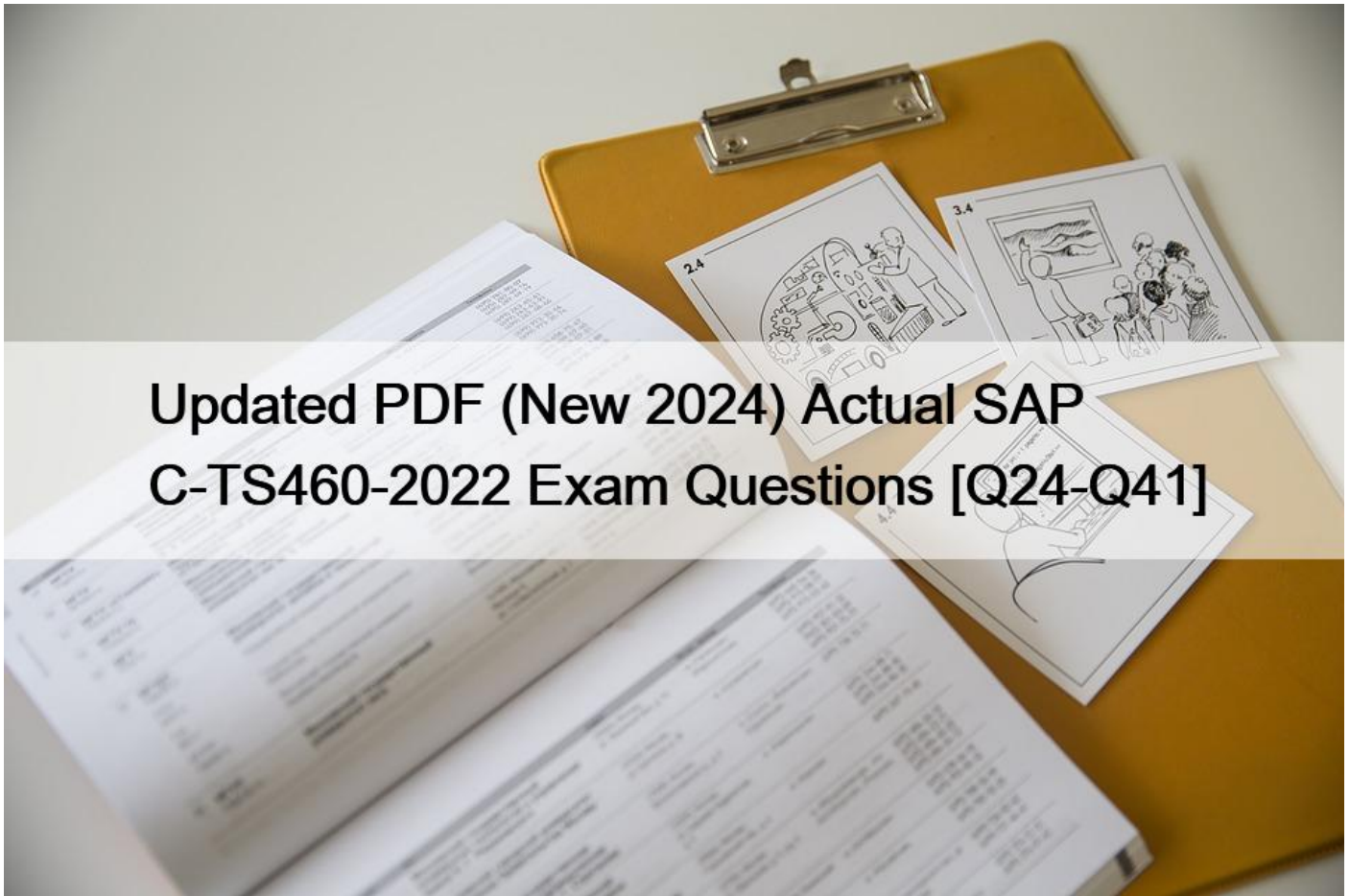


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QUESTION 24

In which document type is the item reference status set to Partially Referenced after a partial quantity has been referenced?

- * An inquiry that has been referenced by a quotation
- * An inquiry that has been referenced by an order
- * An order that has been referenced by a contract
- * An quotation that has been referenced by an order

QUESTION 25

You want to combine multiple sales orders and/or deliveries into one billing document. Which fields need to have the same values in every sales order you want to combine? Note. There are 3 correct answers to this question.

- * Billing date
- * Profit center
- * Material group

- * Company code.
- * Payer

QUESTION 26

Which of the following SAP Fiori apps contain machine learning capabilities? Note: There are 2 correct answers to this question

- * Schedule Billing Creation
- * Billing Document Request
- * Quotation Conversion Rates
- * Predicted Delivery Delay

QUESTION 27

Which of the following are benefits of using the business partner (BP) approach in SAP S/4HANA? Note: There are 2 correct answers to this question

- * ABP can have both the customer role and the supplier role.
- * Multiple address handling is available for a BP
- * Account groups no longer need to be maintained
- * Only one role is required for each BP.

QUESTION 28

What is the purpose of the partner type in partner determination?

- * To assign the partner number in the customer master
- * To identify whether a partner is mandatory in the business transaction
- * To identify the area of master data in which the partner's details are stored
- * To determine whether a partner can be assigned to a customer hierarchy

QUESTION 29

You are creating cut put using SAP S/4HANA output management. How does the system process a decision table to retrieve the required result?

- * Every row is processed in sequence. In each row, every condition column cell is processed from top to bottom.
- * Every condition column is processed in sequence. In each condition column, every row is processed from top to bottom.
- * Every row is processed in sequence. In each row, every result column cell is processed from left to right.
- * Every row is processed in sequence. In each row, every condition column cell is processed from left to right.

QUESTION 30

What information would you find in a scheduling agreement that you would not find in a contract?

- * Tolerance limits
- * Delivery dates
- * Delivering plant
- * Open quantity

QUESTION 31

You want to maintain different payment terms at item and header level. Where do you configure this?

- * Pricing procedure
- * Item category

- * Sales document type
- * Copy control

QUESTION 32

What can you do in the SAP Fiori app Track Sales Orders? Note: There are 3 correct answers to this question?

- * Set and remove blocks for the posting to SAP S/4HANA Finance.
- * Create a new sales order
- * Use machine learning to update sales order blocks.
- * Navigate to sales order details.
- * Set and remove delivery blocks.

QUESTION 33

Which of the following are characteristics of SAP Smart Business in SAP S/4HANA? Are Note: There are 2 correct answers to this question.

- * Although SAP Smart Business is embedded in SAP S/4HANA, it requires a separate installation.
- * It combines real-time insights with analytics and transactional follow-up activities
- * It uses SAP Analytics Cloud as its analysis engine
- * Its user interface supports multiple channels.

QUESTION 34

You want to use SAP Credit Management (FIN-FCSM-CR) in your company for a customer. Which of the following master data must you maintain?

- * Credit limit for the sold-to party
- * Profit center in the material master
- * Tax classification in the material master
- * Business role UKM000 for the customer

QUESTION 35

Which sellings are configured in the pricing condition type? Note: There are 3 correct answers to this question.

- * Calculation type
- * Print type
- * Scale base type
- * Access sequence
- * Account key

QUESTION 36

Which of the following are valid business partner categories? Note: There are 2 correct answers to this question

- * Association
- * Group
- * Company
- * Person

QUESTION 37

Sales order scheduling uses several lead times. What are the sources for these lead times? Note: There are 2 correct answers to this

question.

- * Shipping point
- * Delivering plant
- * Route
- * Ship-to party

QUESTION 38

Which of the following are features of SAP HANA? Note: There are 2 correct answers to this question

- * Its column store tables are not compressed.
- * It only uses column-based storage
- * Its column store tables are particularly efficient for analytical applications
- * An enterprise's most-accessed data can be held in memory.

QUESTION 39

What does the schedule line category control? Note: There are 3 correct answers to this question.

- * Delivery block
- * Create PO automatically
- * Weight/volume relevant
- * Movement type
- * Item relevant for delivery

QUESTION 40

Which tools are available within SAP S/4HANA to support a user's reporting and analytics needs? Note: There are 3 correct answers to this question.

- * Analysis Path Framework
- * SAP Analytics Cloud
- * Multidimensional reports
- * Analytical SAP Fiori apps
- * SAP Lumira

QUESTION 41

Which of the following are features of condition contract management (CCM) in Settlement Management? Note: There are 3 correct answers to this question

- * In SAP S/4HANA Sales, a condition contract contains key information relevant for the calculation and settlement of customer rebates.
- * Condition type REA1 is used in condition contracts to calculate accrual values
- * A settlement calendar must be maintained in each condition contract.
- * When settling a rebate in CCM, the system creates a credit memo request
- * Partial and final are the only types of settlement available in CCM.

SAP C-TS460-2022 Exam Syllabus Topics:

TopicDetailsTopic 1- Explain and perform tasks relating to pricing and condition technique- Set up and maintain relevant master data and organizational structuresTopic 2- Explain the use and customizing of shipping transactions- Explain topics related to SAP Intelligent Technologies and the Intelligent EnterpriseTopic 3- Explain key simplifications enabled by SAP S-4HANA in the area of Sales- Explain and perform tasks relating to the use and customizing of Sales DocumentsTopic 4- Explain and perform tasks relating to Billing (basics)- Master Data and Organizational StructuresTopic 5- Explain Best Practices for using SAP S-4HANA reporting- Maintain customization settings required to perform cross-functional business processes

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