C-TS460-2022 Questions Pass on Your First Attempt Dumps for SAP Certified Application Associate Certified [Q19-Q35

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C-TS460-2022 Practice Test Pdf Exam Material

SAP C-TS460-2022 Exam Syllabus Topics:

TopicDetailsTopic 1- Explain and perform tasks relating to Billing (basics)- Master Data and Organizational StructuresTopic 2- Explain Best Practices for using SAP S- 4HANA reporting- Maintain customization settings required to perform cross-functional business processesTopic 3- Explain key simplifications enabled by SAP S- 4HANA in the area of Sales- Explain and perform tasks relating to the use and customizing of Sales DocumentsTopic 4- Explain the use and customizing of shipping transactions- Explain topics related to SAP Intelligent Technologies and the Intelligent EnterpriseTopic 5- Explain and perform tasks relating to pricing and condition technique- Set up and maintain relevant master data and organizational structures

NEW QUESTION 19

You want to post a consumption of customer consignment stock. Which order type do you use?

* Consignment fill-up
* Consignment pick-up
* Consignment return
* Consignment issue

NEW QUESTION 20

The business wants to use the requested delivery date as the pricing date in sales orders. Where do you maintain this?
* In the pricing procedure
* In the customer master sales and distribution view
* In the schedule line category
* In the sales document type

NEW QUESTION 21

Which of the following characteristics are typical of rush order processing? Note: There are 2 correct answers to this question
* The invoice is printed during billing.
* The invoice is printed from the sales order
* The delivery is created automatically.
* The billing is order-related.

NEW QUESTION 22

Which of the following are features of SAP HANA? Note: There are 2 correct answers to this question
* Its column store tables are not compressed.
* It only uses column-based storage
* Its column store tables are particularly efficient for analytical applications
* An enterprise’s most-accessed data can be held in memory.

NEW QUESTION 23

How does the process flow of SAP Smart Business for sales order fulfillment help you? Note: There are 2 correct answers to this question.
* It enables you to make corrections in transactional data.
* It provides access to SAP Analytics Cloud to solve process problems
* It highlights issues and applies machine leaming rules to solve them.
* It includes a graphical indication of the status of each document.

NEW QUESTION 24

Which sellings are configured in the pricing condition type? Note: There are 3 correct answers to this question.
* Calculation type
* Print type
* Scale base type
* Access sequence
* Account key

NEW QUESTION 25

Which of the following settings can you configure in the sales document type? Note: There are 3 correct answers to this question

* Weight/volume relevant
* Immediate delivery
* Posting block
* Delivery block
* Reference mandatory

NEW QUESTION 26

Which of the following settings are maintained in the outbound delivery item category? Note: There are 3 correct answers to this question
* Stock determination rule
* Delivery block
* Availability check
* Rounding
* Movement type

NEW QUESTION 27

Which of the following SAP Fiori apps contain machine learning capabilities? Note: There are 2 correct answers to this question
* Schedule Billing Creation
* Billing Document Request
* Quotation Conversion Rates
* Predicted Delivery Delay

NEW QUESTION 28

You want to combine multiple sales orders and/or deliveries into one billing document. Which fields need to have the same values in every sales order you want to combine? Note. There are 3 correct answers to this question.
* Billing date
* Profit center
* Material group
* Company code.
* Payer

NEW QUESTION 29

How can credit and debil memo requests be created? Note: There are 3 correct answers to this question.
* With reference to a credit or debit memo
* With reference to a delivery document
* With reference to an order
* Without reference to a previous document
* With reference to a billing document

NEW QUESTION 30

You want to create a discount that will only apply to a customer’s first order, and then be automatically deactivated. Where do you activate this?
* In the condition type
* In the access sequence
* In the condition table

* In the pricing procedure

NEW QUESTION 31

Which statements apply to SAP Conversational Al? Note: There are 2 correct answers to this question
* It acts as a bot creation and integration hub for the SAP ecosystem.
* It runs on a separate server and must be used in conjunction with SAP Fiori Launchpad
* It supports natural language processing to access and work with SAP applications.
* It has been renamed to SAP Co Pilot with SAP S/4HANA

NEW QUESTION 32

Which of the following are features of condition contract management (CCM) in Settlement Management? Note: There are 3 correct answers to this question
* In SAP S/4HANA Sales, a condition contract contains key information relevant for the calculation and settlement of customer rebates.
* Condition type REA1 is used in condition contracts to calculate accrual values
* A settlement calendar must be maintained in each condition contract.
* When settling a rebate in CCM, the system creates a credit memo request
* Partial and final are the only types of settlement available in CCM.

NEW QUESTION 33

When processing a returns delivery, you want the returned goods to be placed into quality inspection stock and not into returns stock. Where would you make the necessary change?
* Schedule line category
* Delivery type
* Sales item category
* Delivery intern category

NEW QUESTION 34

What can sales representatives do using SAP Smart Business tools? Note: There are 2 correct answers to this question.
* Access transactional SAP Fiori apps such as Manage Sales Orders.
* Create new KPIs from data points in a chart
* Switch from chart to tabular view and back
* Create a new KPI from within an existing report.

NEW QUESTION 35

You want to use SAP Credit Management (FIN-FCSM-CR) in your company for a customer. Which of the following master data must you maintain?
* Credit limit for the sold-to party
* Profit center in the matenal master
* Tax classification in the material master
* Business role UKM000 for the customer

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