

## C-TS460-2022 Questions Pass on Your First Attempt Dumps for SAP Certified Application Associate Certified [Q19-Q35]



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C-TS460-2022 Practice Test Pdf Exam Material

### SAP C-TS460-2022 Exam Syllabus Topics:

TopicDetailsTopic 1- Explain and perform tasks relating to Billing (basics)- Master Data and Organizational StructuresTopic 2- Explain Best Practices for using SAP S- 4HANA reporting- Maintain customization settings required to perform cross-functional business processesTopic 3- Explain key simplifications enabled by SAP S- 4HANA in the area of Sales- Explain and perform tasks relating to the use and customizing of Sales DocumentsTopic 4- Explain the use and customizing of shipping transactions- Explain topics related to SAP Intelligent Technologies and the Intelligent EnterpriseTopic 5- Explain and perform tasks relating to pricing and condition technique- Set up and maintain relevant master data and organizational structures

### NEW QUESTION 19

You want to post a consumption of customer consignment stock. Which order type do you use?

- \* Consignment fill-up
- \* Consignment pick-up
- \* Consignment return
- \* Consignment issue

#### **NEW QUESTION 20**

The business wants to use the requested delivery date as the pricing date in sales orders. Where do you maintain this?

- \* In the pricing procedure
- \* In the customer master sales and distribution view
- \* In the schedule line category
- \* In the sales document type

#### **NEW QUESTION 21**

Which of the following characteristics are typical of rush order processing? Note: There are 2 correct answers to this question

- \* The invoice is printed during billing.
- \* The invoice is printed from the sales order
- \* The delivery is created automatically.
- \* The billing is order-related.

#### **NEW QUESTION 22**

Which of the following are features of SAP HANA? Note: There are 2 correct answers to this question

- \* Its column store tables are not compressed.
- \* It only uses column-based storage
- \* Its column store tables are particularly efficient for analytical applications
- \* An enterprise's most-accessed data can be held in memory.

#### **NEW QUESTION 23**

How does the process flow of SAP Smart Business for sales order fulfillment help you? Note: There are 2 correct answers to this question.

- \* It enables you to make corrections in transactional data.
- \* It provides access to SAP Analytics Cloud to solve process problems
- \* It highlights issues and applies machine learning rules to solve them.
- \* It includes a graphical indication of the status of each document.

#### **NEW QUESTION 24**

Which sellings are configured in the pricing condition type? Note: There are 3 correct answers to this question.

- \* Calculation type
- \* Print type
- \* Scale base type
- \* Access sequence
- \* Account key

#### **NEW QUESTION 25**

Which of the following settings can you configure in the sales document type? Note: There are 3 correct answers to this question

- \* Weight/volume relevant
- \* Immediate delivery
- \* Posting block
- \* Delivery block
- \* Reference mandatory

### NEW QUESTION 26

Which of the following settings are maintained in the outbound delivery item category? Note: There are 3 correct answers to this question

- \* Stock determination rule
- \* Delivery block
- \* Availability check
- \* Rounding
- \* Movement type

### NEW QUESTION 27

Which of the following SAP Fiori apps contain machine learning capabilities? Note: There are 2 correct answers to this question

- \* Schedule Billing Creation
- \* Billing Document Request
- \* Quotation Conversion Rates
- \* Predicted Delivery Delay

### NEW QUESTION 28

You want to combine multiple sales orders and/or deliveries into one billing document. Which fields need to have the same values in every sales order you want to combine? Note. There are 3 correct answers to this question.

- \* Billing date
- \* Profit center
- \* Material group
- \* Company code.
- \* Payer

### NEW QUESTION 29

How can credit and debit memo requests be created? Note: There are 3 correct answers to this question.

- \* With reference to a credit or debit memo
- \* With reference to a delivery document
- \* With reference to an order
- \* Without reference to a previous document
- \* With reference to a billing document

### NEW QUESTION 30

You want to create a discount that will only apply to a customer's first order, and then be automatically deactivated. Where do you activate this?

- \* In the condition type
- \* In the access sequence
- \* In the condition table

- \* In the pricing procedure

### NEW QUESTION 31

Which statements apply to SAP Conversational AI? Note: There are 2 correct answers to this question

- \* It acts as a bot creation and integration hub for the SAP ecosystem.
- \* It runs on a separate server and must be used in conjunction with SAP Fiori Launchpad
- \* It supports natural language processing to access and work with SAP applications.
- \* It has been renamed to SAP Co Pilot with SAP S/4HANA

### NEW QUESTION 32

Which of the following are features of condition contract management (CCM) in Settlement Management? Note: There are 3 correct answers to this question

- \* In SAP S/4HANA Sales, a condition contract contains key information relevant for the calculation and settlement of customer rebates.
- \* Condition type REA1 is used in condition contracts to calculate accrual values
- \* A settlement calendar must be maintained in each condition contract.
- \* When settling a rebate in CCM, the system creates a credit memo request
- \* Partial and final are the only types of settlement available in CCM.

### NEW QUESTION 33

When processing a returns delivery, you want the returned goods to be placed into quality inspection stock and not into returns stock. Where would you make the necessary change?

- \* Schedule line category
- \* Delivery type
- \* Sales item category
- \* Delivery intern category

### NEW QUESTION 34

What can sales representatives do using SAP Smart Business tools? Note: There are 2 correct answers to this question.

- \* Access transactional SAP Fiori apps such as Manage Sales Orders.
- \* Create new KPIs from data points in a chart
- \* Switch from chart to tabular view and back
- \* Create a new KPI from within an existing report.

### NEW QUESTION 35

You want to use SAP Credit Management (FIN-FCSM-CR) in your company for a customer. Which of the following master data must you maintain?

- \* Credit limit for the sold-to party
- \* Profit center in the material master
- \* Tax classification in the material master
- \* Business role UKM000 for the customer

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