

[2023 Practice with these Nonprofit-Cloud-Consultant dumps Certification Sample Questions [Q97-Q120]



[2023 Practice with these Nonprofit-Cloud-Consultant dumps Certification Sample Questions Get Instant Access of 100% REAL Nonprofit-Cloud-Consultant DUMP Pass Your Exam Easily Q97. A nonprofit wants to run an enrollment report for its education classes.

Which Program Management Module object should the consultant use to build the report?

- * Service Delivery
- * Program Engagement
- * Program Cohort
- * Service

Q98. A Salesforce admin would like to report on data from Marketing Cloud using Salesforce reports. The organization's Marketing Cloud instance is using Marketing Cloud Connect. Tracking is enabled.

Which type of data is available for reporting using Salesforce reports?

- * MobileConnect Message details
- * Journey Builder Activity details
- * Interaction Studio Impression details
- * Email Studio Send details

Q99. A nonprofit organization is retiring its legacy donor, donation, and payment processing systems. The organization wants to load 45,000 records into Salesforce from a single flat file. Which tool should be used to create all of the records at once?

- * Import Wizard
- * Data Loader
- * NPSP Data Import
- * ETL Tool

Q100. A nonprofit using NPSP manages scholarship funds for students. A donor indicates they want to split their gift between two scholarship funds.

Which solution should the consultant recommend to meet the requirement?

- * GAU Allocations
- * Automated Soft Credits
- * Partial Soft Credit
- * Campaign Hierarchy

Q101. A nonprofit organization receives a lot of grants, many of which are renewals of previous grants from the same funder. The organization wants to be able to easily access the previous grant information.

What should the consultant advise to capture this in Salesforce?

- * Create a Campaign for the funder and add all Opportunities including the original grant and any renewal grants to the Campaign.
- * Create a child Opportunity for the renewal grant from the original grant using the Renewal Grant Opportunity record type.
- * Fill in the `Previous Grant/Gift Opportunity` lookup field on the Opportunity for the new grant and check the `Is Grant Renewal` field.
- * Ensure that when naming the Opportunity for the renewal grant, `Renewal` is included in the name as well as the name of the funder.

Q102. A nonprofit admin needs to import lists of Contacts into Salesforce Campaigns regularly from CSV files using the NPSP Data Import tool.

What should the consultant consider when setting up this process for the nonprofit?

Choose 2 answers

- * NPSP Data Import will automatically create the Campaign Member with the default Member Status.
- * Respect Duplicate Matching Rules should be checked in NPSP Settings.
- * NPSP Data Import Dry Run will validate Campaign Member Status.
- * Existing Campaigns are matched by exact Name.

Q103. A multinational nonprofit wants all Apex error messages to be sent to a specific system admin.

How should the consultant configure NPSP to send error notifications only to this admin?

- * Set the specific admin as the user to receive error notifications on the NPSP Settings tab under System Tools > Error Notifications.
- * Uncheck the Send Apex Warning Emails checkbox on all admins except for the specific admin.
- * Set all users except the specific admin as disabled for receiving error notifications on the NPSP Settings tab under System Tools >

Error Notifications.

- * Change the profile for all users except the specific admin to something different than system admin.

Explanation

<https://trailhead.salesforce.com/en/trailblazer-community/feed/0D54S00000A8JkQSAV>

Q104. A nonprofit wants to load 10 years of historical fundraising data from the legacy system. While attempting to load the data, an Apex CPU Time Limit Exceeded error message appears and many records fail to load.

How should the consultant change the configuration to complete the data load successfully?

- * On the Trigger Handlers tab, uncheck the Active checkbox on all Trigger Handlers.
- * On the NPSP Settings tab, under the Batch Processing Settings page, decrease the GAU Batch Size.
- * On the NPSP Settings tab, decrease the batch size for NPSP rollups.
- * On the Trigger Handlers tab, add the consultant's username to the Usernames to Exclude field.

<https://powerofus.force.com/s/article/NPSP-Configure-Data-Importer-Options>

Q105. A nonprofit organization created a custom Opportunity name for all organization donations.

Which two considerations should the consultant discuss with the organization? Choose 2 answers

- * The organization should change existing Opportunities to the new naming convention through an upsert.
- * The organization should only change existing Opportunities to the new naming convention by using the Refresh Name action.
- * The organization should change existing Opportunities to the new naming convention by using the Refresh All Opportunity Names button in Bulk Data Processes.
- * The custom naming convention only applies to new Opportunities of matching record types; it is not retroactive.

Q106. A nonprofit wants to collect information online about volunteers who are new to the nonprofit, including names and contact details, skill sets, and availability. The nonprofit already uses NPSP and Volunteers for Salesforce and wants to create a report with this information.

What are two ways the consultant can meet the requirement?

Choose 2 answers

- * Collect contact information during job sign up via Job Listings.
- * Attach emails from volunteers with their information to Contact records.
- * Set up a Personalized Volunteer Page on the nonprofit's website.
- * Add the Volunteer Sign Up form to the nonprofit's website.

Q107. A nonprofit organization wants to add any donor who gives to its Capital Fund to the Capital Campaign.

Which two steps should be taken to accomplish this?

- * Populate the Primary Campaign Source field on the Opportunity record
- * Upload a list of all donors as Campaign Members using the Data Import Wizard
- * Enable the Automatic Campaign Member Management in NPSP settings
- * Create a trigger that automatically adds any donor as a Campaign Member

Q108. Salesforce recommends using V2MOM with customers in the requirements-gathering phase of a project. What is the desired outcome?

- * Customer adoption
- * Organizational alignment

- * Data security
- * Executive sponsorship

Q109. The admin at a nonprofit is implementing Salesforce Shield in its org to enable field platform encryption.

What are three NPSP considerations when implementing Shield Platform Encryption?

Choose 3 answers

- * The NPSP Data Import object supports encryption of all fields in the import batch.
- * If the Role Name field is encrypted on the NPSP Partial Soft Credit object, the nightly Soft Credit rollups fail.
- * The NPSP MergeContacts list button on Contact list views will fail if the Contact Name is encrypted.
- * Fields on the NPSP Address object can be encrypted, but encryption is unavailable for address fields on the Account and Contact object.
- * NPSP Data Import is unable to perform Custom Unique Id matching on Accounts and Contacts with an encrypted field.

Q110. A nonprofit using NPSP wants to track all donations that go to a designated fund.

How should a consultant meet this requirement?

- * Create an Opportunity record type called “Funds”.
- * Create a General Accounting Unit record for the designated fund.
- * Create a custom object to track fund accounts.
- * Create a GAU Allocation record for the designated fund.

Q111. A nonprofit created a custom Opportunity Name for all In-kind gifts.

Which two considerations should the consultant discuss with the nonprofit?

Choose 2 answers

- * The nonprofit should change existing Opportunities to the new naming convention by running the Refresh All Opportunity Names utility.
- * The Opportunity Name Format will only be applied to new Opportunities of the matching record type.
- * The nonprofit should change existing Opportunities to the new naming convention through an upsert.
- * Click the Refresh Name button on one Opportunity record to update all relevant Opportunities.

<https://powerofus.force.com/s/article/NPSP-Customize-Opportunity-Names#refreshsingle>

Q112. A nonprofit wants to send messages to Contacts stored in NPSP based on their connections to the nonprofit’s corporate funders.

Which object should be connected with Contacts in a report type to meet this requirement?

- * Relationships
- * Opportunities
- * Accounts
- * Affiliations

Q113. The system admin at a nonprofit has set up automated soft credits to grant to the solicitor of each donation.

The development director wants a report to show who the solicitor is for each donor.

Which report type does the system admin need to use to create the requested report?

- * Contacts with Relationships

- * Opportunities with Contact Roles
- * Opportunities with Partial Soft Credits and Contacts
- * Accounts with Contact Roles and Household

Q114. An annual fund coordinator wants to create a report that identifies which Individual donors have yet to make a gift toward the Annual Fund Campaign this year. It is important that the annual giving coordinator avoids soliciting any individuals who are attending an upcoming gala. The nonprofit uses Campaigns to track event attendance.

What should a consultant add to the report to exclude gala attendees?

- * Cross filter
- * Summary formula
- * Bucket field
- * Filter logic

Q115. A nonprofit plans to use the Program Management Module (PMM) to manage its service delivery. Case managers must be able to create and edit service delivery records.

How can the consultant change the configuration to meet this requirement?

- * Permission Sets
- * Sharing Rules
- * License Type
- * Role Hierarchy

Explanation

<https://trailhead.salesforce.com/en/content/learn/modules/program-management-with-nonprofit-cloud/manage-no>

Q116. A nonprofit organization receives a number of donations from Donor Advised Funds where the check is written by the financial institution that houses the Donor Advised Fund. What should the consultant recommend to ensure that the Donor Advised Fund receives credit for the donation?

- * Add an additional Account lookup field on the Opportunity for the Donor Advised Fund
- * Add an Account lookup field on the Payment for the Opportunity for the Donor Advised Fund
- * Use a GAU allocation to credit the donation to the Donor Advised Fund
- * Use Account Soft Credits to credit the Donor Advised Fund

Q117. A nonprofit wants a report that shows Opportunity and General Accounting Unit (GAU) custom field data for gifts to the Annual Campaign; GAU. The nonprofit wants to add filters so only the gifts connected to the Annual Campaign; are shown.

Which report should the consultant implement?

- * GAU Allocations with Opportunity report type and filter on the Opportunity object for the Primary Campaign Source = Annual Campaign; and filter on the GAU Allocation object for General Accounting Unit = General Fund;
- * Opportunity report type with cross filter for Opportunities with GAU Allocations with filter on the cross filter for Campaign = Annual Campaign; and General Accounting Unit = General Fund;
- * Opportunity report type with cross filter for Opportunities with GAU Allocations and filter on Opportunity object for the Primary Campaign Source = Annual Campaign; and on the GAU Allocations object for General Accounting Unit = General Fund;
- * GAU Allocations with Opportunity report type and filter on the GAU Allocation object for Campaign = Annual Campaign; and General Accounting Unit = General Fund;

Q118. A nonprofit organization created a custom Opportunity name for all organization donations.

Which two considerations should the consultant discuss with the organization? Choose 2 answers

- * The organization should change existing Opportunities to the new naming convention through an upsert.
- * The organization should only change existing Opportunities to the new naming convention by using the

“Refresh Name” action.

- * The organization should change existing Opportunities to the new naming convention by using the

“Refresh All Opportunity Names” button in Bulk Data Processes.

- * The custom naming convention only applies to new Opportunities of matching record types; it is not retroactive.

Q119. A large nonprofit is a social enterprise that functions like a for-profit corporation. The funding the nonprofit tracks in Salesforce only comes from corporations. The nonprofit needs to manage Leads and track its Opportunity pipeline.

Which account model should the consultant recommend’

- * Standard Account Model without NPSP
- * Individual Account Model in NPSP
- * Person Account Model without NPSP
- * One-to-One Account Model in NPSP

Q120. An international nonprofit organization works across six different countries in Europe and Africa

a. The organization relies heavily on volunteers in each country to support its work and wants volunteers to be able to sign up for volunteer jobs on its website.

What is a consideration when setting up Volunteers for Salesforce given this context?

- * Set up a different Site in Volunteers for Salesforce for each country and set the time zone for the Site to the local time zone so all events will appear as the correct time for the time zone.
- * Add text to the Volunteers for Salesforce website informing all volunteers that all time for volunteer jobs and shifts is shown in the time zone of the headquarters and they need to convert the time to their local time zone.
- * Remove the Start Time and End Time fields from the website template and put the times in the description in the local time zone.
- * Set the Volunteer Job’s Website Time Zone field value to the time zone in which the job will take place when creating Volunteer Jobs.

The Nonprofit-Cloud-Consultant certification exam consists of 60 multiple-choice questions that must be completed within 105 minutes. Nonprofit-Cloud-Consultant exam is designed to test your knowledge of Salesforce Nonprofit Cloud's various features, including donor management, program management, and fundraising management. Nonprofit-Cloud-Consultant exam also covers other topics such as data management, reporting, and security.

Free Exam Files Downloaded Instantly: <https://www.vceprep.com/Nonprofit-Cloud-Consultant-latest-vce-prep.html>]