[Nov-2023 CRT-101 exam torrent Salesforce study guide [Q30-Q54

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Use Valid New CRT-101 Test Notes & CRT-101 Valid Exam Guide

Salesforce CRT-101 exam is divided into two parts: multiple-choice questions and scenario-based questions. The multiple-choice questions cover a range of topics, including the Salesforce platform, data management, security, and user interface customization. The scenario-based questions require candidates to apply their knowledge to real-world scenarios and make decisions based on the given information. CRT-101 exam is timed, and candidates have two hours to complete it.

Preparing for the Salesforce CRT-101 exam requires dedication, hard work, and a solid understanding of Salesforce features and functionalities. Salesforce offers a range of resources to help candidates prepare for the exam, including online courses, study guides, and practice exams. There are also various third-party resources available, including books, training courses, and study groups. By taking advantage of these resources and putting in the necessary effort, candidates can increase their chances of passing the Salesforce CRT-101 exam and becoming certified Salesforce administrators.

NO.30 What are three characteristics of a master-detail relationship?

Choose 3 answers
* The master object can be a standard or custom object.
* Permissions for the detail record are set independently of the master.

* Each object can have up to five master-detail relationships.
* Roll-up summaries are supported in master-detail relationships.
* The owner field on the detail records is the owner of the master record.

A master-detail relationship is a parent-child relationship in which the master object controls certain behaviors of the detail object. The master object can be a standard or custom object, but not all standard objects support being a master. Roll-up summaries are fields that calculate the sum, count, min, or max of child records. The owner field on the detail records is not available and is automatically set to the owner of the master record.

NO.31 What is true regarding a Running User
* The Running User overrides the sharing model and will allow the users who see the dashboard to see high level sales data for everyone, not just their own
* The Running User overrides the sharing model and will allow the users who see the dashboard to see high level sales data for everyone, except their own
* The Running User follows the sharing model and will allow the users who see the dashboard to see high level sales data for just what they own
* The Running User follows the sharing model and will allow the users who see the dashboard to see high level sales data for just what they own plus role hierarchy.

NO.32 Cloud Kicks (CK) is partnering with a used shoe store and second-hand bicycle emporium. CK

has an automated business process it wants to run once a week to count the number of open cases related to an account.

How should the administrator recommend automating this business process?
* Create a workflow rule with an outbound message.
* Set up a scheduled process in Process Builder.
* Configure a scheduled flow in flow Builder.
* Use a process to update the account when it is edited

NO.33 The Sales director at Cloud Kicks wants to be able to predict upcoming revenue in the next several fiscal quarters so they can set goals and benchmark how reps are performing.

Which two features should the administrator configure?

Choose 2 answers
* Sales Quotes
* Opportunity List View
* Forecasting
* Opportunity Stages

Forecasting is a feature that allows you to predict and plan the sales cycle from pipeline to closed sales, and manage sales expectations throughout your organization. Opportunity stages are the steps that an opportunity goes through as it moves from creation to close, and they determine the probability and forecast category of the opportunity. Reference:
https://help.salesforce.com/s/articleView?id=sf.forecasting3_overview.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.customize_opptystages.htm&type=5

NO.34 Queues cannot be created on which Object in salesforce.com?
* Lead
* Case
* Account
* Custom Object

NO.35 The administrator at AW Computing wants to send off client welcome tasks and a welcome email to

the primary contact automatically when an Opportunity is Closed won.

What automation tool best accomplishes this?
* Validation Rule
* Outbound Message
* Approval Process
* Process Builder

NO.36 The administrator at cloud kicks is trying to debug a screen flow that create contacts. One of

the variables in the flow is missing on the debug screen.

What could cause this issue?
* The available for input checkbox was unchecked.
* The flow is an inactive version
* The field type is unsupported by debugging.
* The available for output checkbox was unchecked.

NO.37 What is Force.com Platform? Choose 3 answers:
* Customize, integrate and create enterprise applications as a service and without software.
* Point-and-click customization tool
* Customize standard applications provided by Salesforce.com or build their own on-demand applications
* Modify the applications to meet your needs – (No- Coding)
* Group standard and custom tabs into new custom applications

NO.38 How do you find out that the Approval Process is edited?
* Last Modified By Field
* Audit trail
* History Record on Approval page layout
* All of the Above

NO.39 Northern Trail Outfitters uses a custom object Invoice to collect customer payment

information from an external billing system. The Billing System field needs to be filled on every

Invoice record.

How should an administrator ensure this requirement?
* Make the field universally required.
* Create a Process Builder to set the field.
* Define an approval process for the child.
* Require the field on the record type.

NO.40 Custom formula fields can reference other custom formula fields including themselves.
* True
* False

NO.41 A user who has access to formula field can reference fields to which he or she doesn’t have access to allowing him or

her to view restricted data.
* True
* False

NO.42 Customer Portal users can view the tags section of a page, if it is included in a page layout.
* True
* False

NO.43 You can use standard reports when creating
* True
* False

NO.44 The Director of Sales wants a report that shows the trending performance of his sales reps. He would like to see the trend by month, with a review of the previous 6 months. Which report format would you use to create this custom report?
* The Tabular Report
* The Summary Report
* Matrix Report.

NO.45 The administrator at Cloud Kicks has been asked to replace two old workflow rules that are doing simple field updated when a lead is created to improve processing time.

What tool should the administrator use to replace the workflow rules?
* Quick Action Flow
* Before Save Flow
* Scheduled Flow
* Screen Flow

NO.46 When you add a custom object tab, all of the following will be accessible with the object EXCEPT
* Recent Items
* Sidebar Search
* Added to New Link/Create New Object Drop Down
* Custom Object Reports

NO.47 AW Computing has added a new custom text field called Market Segment on the Lead object. When a Lead is converted, the new field is not getting copied to the Account record.

What should the administrator do to ensure the Market Segment field from a Lead is copied to the converted Account record in routine?
* Ensure the Market Segment field on the Lead is mapped to right field on Account.
* Ensure Account has a field that has the exact same name as the new Lead field.
* Write a Validation Rule to ensure the Account has a value in that field.
* Write a record-triggered flow to copy the custom field from Lead to Account.
To ensure Market Segment field from Lead is copied to converted Account record in routine manner without manual intervention , an administrator should ensure Market Segment field on Lead is mapped to right field on Account using Lead Field Mapping tool under Lead Settings. This tool allows mapping custom fields from Lead object to custom fields on Account , Contact , or Opportunity objects so that data is transferred when leads are converted . For example , an administrator can map Market Segment field on Lead to Market Segment field on Account using this tool . Ensuring Account has a field that has same name as new Lead field , writing validation rule , or writing record-triggered flow are not necessary for copying custom fields from Lead to Account .
Reference : https :// help . salesforce . com / s / articleView ? id = sf . leads_custom_field_mapping . htm & type = 5

NO.48 Which of the following cannot be used as a source report for the Analytical Snap Shot?
* Tabular Reports
* Summary Reports
* Matrix Reports
* All can be used

NO.49 Which of the following Collaboration Cloud Enhancements Features are automatically visible to all users after Winter 11 and no setup is required?
* Free Chatter Users
* Chatter Search
* Chatter Invitations
* Files Tab
* Using Chatter Filters
* View Chatter Feeds

NO.50 Cloud Kicks needs to change the owner of a case when it has been open for more than 7 days.

How should the administrator complete this requirement?
* Auto – Response Rules
* Validation Rule
* Escalation Rule
* Assignment Rule

An escalation rule is a tool that allows administrators to automatically escalate cases based on certain criteria and time triggers. For example, an escalation rule can change the owner of a case, send an email notification, or update a field value when a case has been open for more than 7 days. An escalation rule consists of multiple rule entries that define the criteria and actions for each escalation scenario. Reference: https://help.salesforce.com/s/articleView?id=sf.case_escalation.htm&type=5

NO.51 A manager wants to pend all task assigned to his team so that the due date will be pushed a few days forward.
* He needs to have Edit Tasks permission
* He can go to Your Name > Setup > Customize > Activities > Tasks > Manage Task
* Go to Tasks tab and find the Mass Reschedule link in the Tools section
* There is no such standard functionality yet in Salesforce.

NO.52 An administrator has been asked to update a flow that was created as part of a recent update. When

the administrator opens the flow for editing, the Flow toolbox offers only four elements: Assignment,

Decision, Get Records, and Loop.

What would cause this?
* The flow is a screen flow.
* The version of the flow is inactive.
* The flow is a before save flow.
* The version of the flow is activated.

NO.53 If the company locale is set to US English, all users will have a default locale of US English and this cannot be changed.
* True
* False

NO.54 Which of the following feature allows you to send an email when an opportunity reaches a threshold value?

* Validation Rule
* Big Deal Alert
* Opportunity Alert
* Big Ticket Email

CRT-101 Exam questions and answers: https://www.vceprep.com/CRT-101-latest-vce-prep.html]