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## **QUESTION 23**

What are some of the objectives of Profitability Analysis? Note: There are 2 correct answers to this question.

- \* Provide the company with information on the performance of its market segments.
- \* Allow the company to determine if the sales force achieved their contribution margin goals.
- \* Provide the company with a detailed view of its financial statements by areas of responsibilities.
- \* Allow the company to determine standard costs and revenues according to the period accounting method.

# **QUESTION 24**

What values flow from Sales and Distribution billing to costing-based Profitability Analysis? Note: There are

2 correct answers to this question.

- \* Cost of goods sold split by cost components
- \* Value of "Gross Margin 2"
- \* Production variances split by variance categories

\* Value of conditions of pricing procedure

## **QUESTION 25**

What are the prerequisites for automatic generation of the settlement rule to a market segment for a sales order item? Note: There are 2 correct answers to this question.

- \* The sales order item is a cost object.
- \* Profitability Analysis (CO-PA) is activated.
- \* The material in the sales order item is a service.
- \* The sales order item is assigned to a project.

# **QUESTION 26**

What are some of the unique attributes of an assessment cycle in Controlling? Note: There are 2 correct answers to this question.

- \* They use a secondary cost element during transfer.
- \* They transfer only primary costs.
- \* They transfer primary and secondary costs.
- \* They use the original cost element during transfer

## **QUESTION 27**

You have implemented Product Cost by Sales Oder in conjunction with cost-based POC results analysis in your organization.

For a particular sales order item, you have the following:

Plan revenue = 3000; Plan costs = 2000

Actual revenue = 1200; Actual cost=1000

What data does the system calculate during results analysis?

- \* "Revenue = 1500; Cost of sales = 1000; Revenue surplus = 300"
- \* "Revenue = 1200; Cost of sales = 1000; Capitalized revenue (revenue in excess of billings) = 200"
- \* " Revenue = 1500; Cost of sales = 1000; Capitalized revenue (revenue in excess of billings) = 300"
- \* "Revenue = 1200; Cost of sales = 1000; Revenue surplus =200"

## **QUESTION 28**

In SAP S/4HANA, you have decided to activate only account-based profitability analysis for your organization. You want to settle costs and revenue of a sales order item to a profitability segment. What do you need to configure?

- \* Source structure
- \* Allocation structure
- \* Cost component structure
- \* PA transfer structure

#### **QUESTION 29**

You have activated budget availability control against the overall value for an internal order and entered an overall budget of 10000.

Actuals of 10000 were posted in the previous year.

You are surprised to realize that a purchase order 1000 was created for this internal order in the current year.

How is that possible?

Note: There are 2 correct answers to this question.

- \* The purchase order has NOT generated a budget yet.
- \* The purchase order was entered in a different year than the budget.
- \* The cost element is exempted from budget availability control.
- \* The difference of 1000 is within the tolerance limits defined in the configuration.

#### **QUESTION 30**

To which object can you settle an internal order using cost elements with cost element category 21 (internal settlement)? Note: There are 3 correct answers to this question.

- \* Sales order item
- \* WBS element
- \* General ledger account
- \* Network
- \* Asset

#### **QUESTION 31**

What do you need to setup in order to bring the values incoming sales orders into account-based Profitability Analysis?

- \* A multi-valuation ledger
- \* A new standard G/L ledger with exclusive usage of "Prediction"
- \* An extension ledger of type "Simulation"
- \* An extension ledger of type " Prediction and Commitment "

#### **QUESTION 32**

You define rules in a status profile and assign the profile to your internal order type. What do you use the status profile for? Note: There are 3 correct answers to this question.

- \* To define the user status
- \* To define users for the order
- \* To permit or forbid specific transactions
- \* To activate the CO partner update
- \* To set the initial status as Created or Released

#### **QUESTION 33**

You post a billing document for a sales order with sales order controlling. What data flows to Profit Center Accounting? Note: There are 2 correct answers to this question.

- \* Sales deductions
- \* Order quantity
- \* Payment Discount
- \* Revenues

#### **QUESTION 34**

Which of the following statements are applicable to automatic account assignment in SAP S/4HANA? Note:

There are 2 correct answers to this question.

- \* It can be overwritten in the application.
- \* It can be defined for postings on general ledger accounts of secondary costs type.
- \* It takes precedence over validation and substitution.
- \* It can be defined for postings on general ledger accounts of primary costs type.

#### **QUESTION 35**

How does the system derive the requirement type from the material master data? Note: There are 2 correct answers to this question.

- \* MRP group -> requirements class -> planning strategy -> requirements type
- \* MRP group -> Strategy group -> planning strategy -> requirements type
- \* Strategy group -> planning strategy -> requirements class -> requirements type
- \* Strategy group -> planning strategy -> requirements type

## **QUESTION 36**

Which of the following statements apply to SAP S/4HANA embedded analytics? Note: There are 2 correct answers to this question.

- \* It is hosted on the SAP Cloud Platform and integrate seamlessly on the SAP S4/HANA on the Fiori Launchpad.
- \* It is the core SAP S4/HANA license and users the same technical stack and user interface.
- \* It uses core data services (CDS) views to create virtual data models (VDMs) for reporting.
- \* It is used by dedicated BI users who need to go beyond the capabilities of Strategic Analysis Tools for reporting.

#### **QUESTION 37**

You are considering using commitment management with internal orders. What do you need to do in the configuration?

- \* Activate commitment management in both the controlling area and the order type.
- \* Activate commitment management in the controlling area, the order type, and in individual internal order master data.
- \* Activate commitment management in both the version and the order type.
- \* Activate commitment management only in the controlling area.

# **QUESTION 38**

You have implemented Product Cost by Sales Oder in conjunction with revenue-based results analysis in your organization.

For a particular sales order item, you have the following:

Plan revenue = 3000; Plan costs = 2000

Actual revenue = 1200; Actual costs = 1000

What data does the system calculate during results analysis?

- \* Revenue = 1200; Cost of sales = 800; Reserve = 200
- \* Revenue = 1200; Cost of sales = 1000; Reserve = 200
- \* Revenue = 1200; Cost of sales = 1000; WIP = 200
- \* Revenue = 1200; Cost of sales = 800; WIP = 200

#### **QUESTION 39**

What are some of the characteristics of planning for internal orders? Note: There are 2 correct answers to this question.

- \* You can plan multiple versions.
- \* You can enter costs and revenues.
- \* You can define tolerance limits for plan overspend.
- \* Availability control can check against plan values.

#### **OUESTION 40**

In the material master record there are three planned prices: ""Planned price 1″", ""Planned price

2″"and""Planned price 3″". What do you use them for?

- \* To valuate goods movement
- \* To valuate the materials in cost estimates
- \* To valuate material stocks
- \* To update the standard price during the release of a standard cost estimate

## **QUESTION 41**

How can you configure the transfer price solution in SAP S/4HANA? Note: There are 2 correct answers to this question.

- \* Use separate segments for each valuation.
- \* Use separate currency types within the same ledger for each valuation.
- \* Use separate ledgers for each valuation.
- \* Use separate CO versions for each valuation.

## **QUESTION 42**

You are creating new activity type and want to maintain plan prices for a cost center. Which attribute must you configure in the activity type master record? Note: There are 3 correct answers to this question.

- \* CO version
- \* Valid cost center categories
- \* Company code
- \* Price indicator
- \* Activity type category

# **QUESTION 43**

How can you populate local variables in Profitability Analysis reports?

- \* By populating from user parameters
- \* By user exit
- \* By Business Add-In
- \* By user entry during report execution

# **QUESTION 44**

You want to prevent reporting extreme periodic fluctuations in your P&L statement. Which Management Accounting activity should you choose to help spread irregular expenses throughout the fiscal year?

- \* Periodic reporting
- \* Accrual calculation
- \* Budget availability control
- \* Indirect activity allocation

# **QUESTION 45**

Which default values can you configure for the product cost collector? Note: There are 2 correct answers to this question.

- \* Result Analysis (RA) Version
- \* Result Analysis (RA) key
- \* Costing variant for preliminary costing
- \* Variance variant

#### **QUESTION 46**

You are running an indirect activity allocation. What do you post to the sender and receiver?

- \* You post only cost to both the sender and receiver.
- \* You post quantity and cost to both the sender and receiver.
- \* You post both quantity and cost to the sender, and cost only to the receiver.
- \* You post both quantity and cost to the receiver, and cost only to the sender.

Passing the SAP C-TS4CO-2021 exam is a valuable achievement for professionals who work with SAP S/4HANA Management Accounting solutions. It demonstrates a deep understanding of the software and the ability to implement and customize it to meet the needs of an organization. With this certification, professionals can enhance their career prospects and take on more advanced roles in their organization.

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