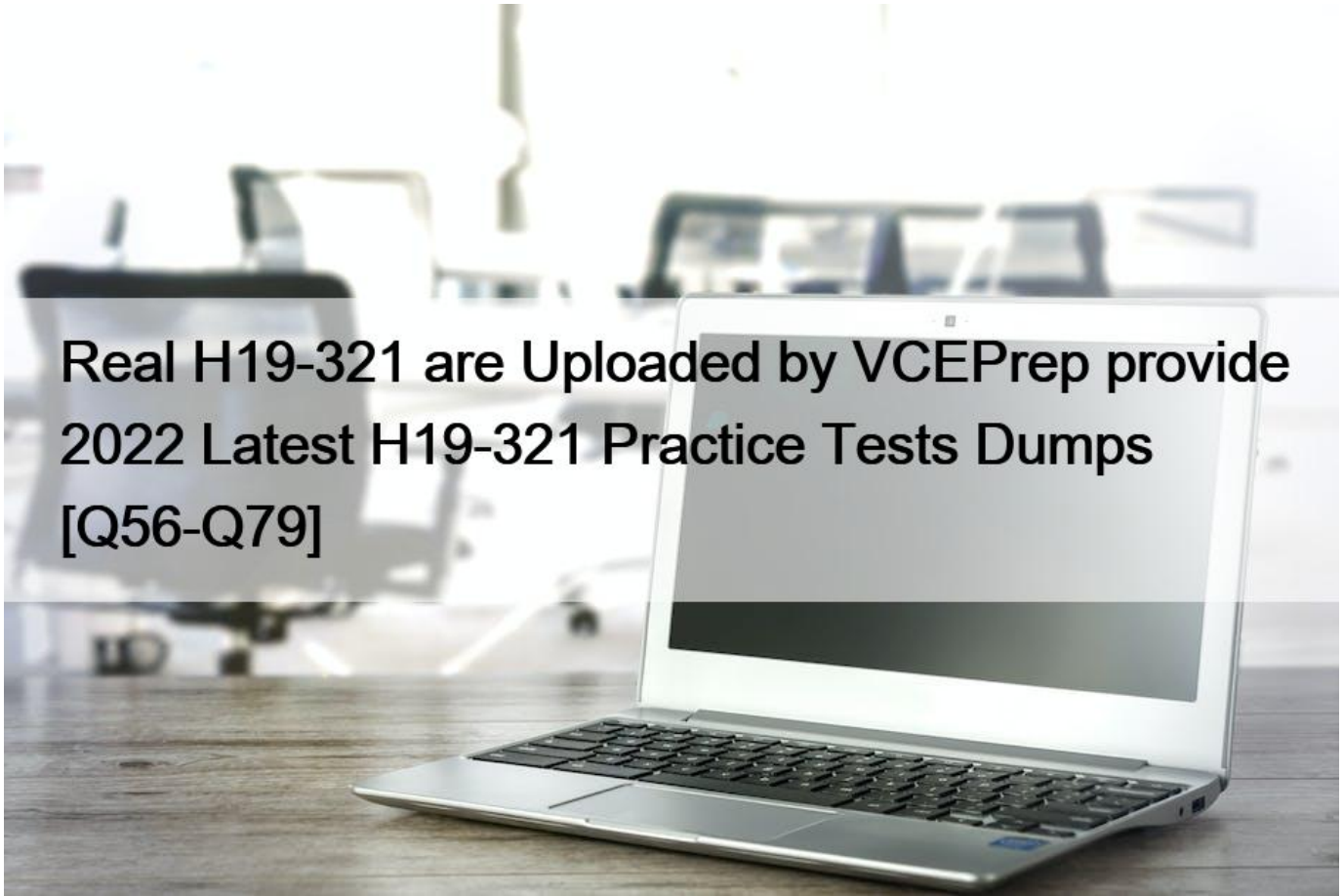


Real H19-321 are Uploaded by VCEPrep provide 2022 Latest H19-321 Practice Tests Dumps [Q56-Q79]



Real H19-321 are Uploaded by **VCEPrep** provide **2022** Latest H19-321 Practice Tests Dumps.

All H19-321 Dumps and HCS-Pre-Sale-Service Solution(Huawei Certified Pre-sales Specialist Service Solution) Training Courses Help candidates to study and pass the HCS-Pre-Sale-Service Solution(Huawei Certified Pre-sales Specialist Service Solution) Exams hassle-free! NO.56 The pre-assessment service is one of the extension actions of the IP network evaluation optimization service.

- * True
- * False

NO.57 Huawei's training and certification services run through the entire service life cycle, is the following statement about the best period for training development correct?

- * In the early stage of project establishment, customers actively guide customers to choose Huawei planning and design training, and other types of training do not need guidance
- * After the customer completes the project, the customer will be guided to choose Huawei planning and design training
- * During the implementation of the customer project, guide the customer to choose Huawei's full-solution product technical training
- * Throughout the entire project operation cycle, customers can be guided to choose Huawei training and certification services

NO.58 Where are Fusionsphere's snapshot files stored?

- * Data storage
- * Snapshot LUN
- * CNA local disk
- * USB Disk

NO.59 Huawei certification exam papers are valid for two years.

- * True
- * False

NO.60 Huawei is a founding member of Uptime Asia Pacific.

- * True
- * False

NO.61 SmartNOS is a subscription-based service that does not include a single evaluation optimization service.

- * True
- * False

NO.62 In the configuration result interface of the UniSTAR SCT configurator, Insert a service part. What service offerings does the feature support?

- * Technical Support Services
- * Install the service
- * Dedicated support services
- * Media retention service

NO.63 What are the benefits of IP network planning and design services for customers? (Multiple choice)

- * Based on the customer's business/application development goals, the elasticity, flexibility ratio and reliability of the target network architecture are constructed to improve the operation efficiency of the enterprise
- * Provide a long-term evolution roadmap for the customer network to achieve rational planning and successful implementation
- * Through the rational planning, design and implementation of the customer's target network, effectively control the customer network life cycle
- * Ensure that the customer's business is efficient

NO.64 Which service items in co-care gold maintenance services are responsible for the delivery of channel partners. (Multiple choice)

- * Remote support
- * On-site problem handling
- * On-site hardware replacement
- * Hardware support (7*24*4H).
- * Device health check
- * Service Support Plans & Reports

NO.65 How many years is the validity period of Huawei's junior engineer and senior engineer certificate?

- * 1
- * 2
- * 3
- * 4

NO.66 Co-Care standard maintenance services are sold to CSPs () drills and above.

- * Certification level
- * 3 drills
- * 4 diamonds
- * 5 diamonds

NO.67 IP network evaluation optimization service can be sold in scenarios that include friendly equipment.

- * True
- * False

NO.68 In principle, maintenance services are sold according to service packages, and Hi-Care or Co-Care maintenance service packages are the smallest sales particles and cannot be sold separately.

- * True
- * False

NO.69 UniSTAR SUT Configurator, “Basic Services.” “What type of service quotes are included?”

- * Elevate your service
- * ICT infrastructure integration services
- * Training & Certification Services

NO.70 As an important type of training course in Huawei’s training and certification system, which category does advanced technical special training belong to in the corresponding service life cycle?

- * Planning class training
- * Design training
- * Implementation class training
- * Optimization class training

NO.71 For customers, the total integration mode only needs to manage one integrator, and the management difficulty and professional requirements are reduced.

- * True
- * False

NO.72 why data center L1 construction to do total integration (multiple choice)

- * 20% shorter delivery times
- * Efficiency increased by N times
- * TCO Save 10%.
- * Designed and obtained

NO.73 Backup service process, excluding the following ().

- * Research and evaluation
- * Modernization
- * Experimental mode
- * On-site delivery

NO.74 For class training delivered at locations other than Huawei’s training centers or branches, the customer is generally responsible for providing the required teaching venues and equipment, and solves the main responsibilities of the students’ transportation, accommodation, food, and Huawei.

- * Centralized training
- * Local training
- * Rolling car training
- * Remote training

NO.75 The delivery level of spare parts first includes (multiple choice)

- * Silver Medal: 7x24xND
- * Standard: 7x10xND
- * Platinum: 7x24x2H
- * Original repair: 5x10x30CD
- * Gold: 7x24x4H

NO.76 IP planning and design service can provide planning and design solutions for servers, storage and other network equipment.

- * True
- * False

NO.77 What are the service components that the WLAN Planning and Design Service does not involve? (Multiple choice)

- * Integrated wiring
- * Needs research
- * Interference testing
- * Noise test

NO.78 Electronic information equipment shall be powered by ().

- * UPS
- * Electricity
- * Switching power supply

NO.79 The type of virtualized disk does not include the following:

- * Solid-state drives
- * Non-persistent disks
- * Dynamic disks
- * Differential disks

Valid Way To Pass Huawei's H19-321 Exam with : <https://www.vceprep.com/H19-321-latest-vce-prep.html>