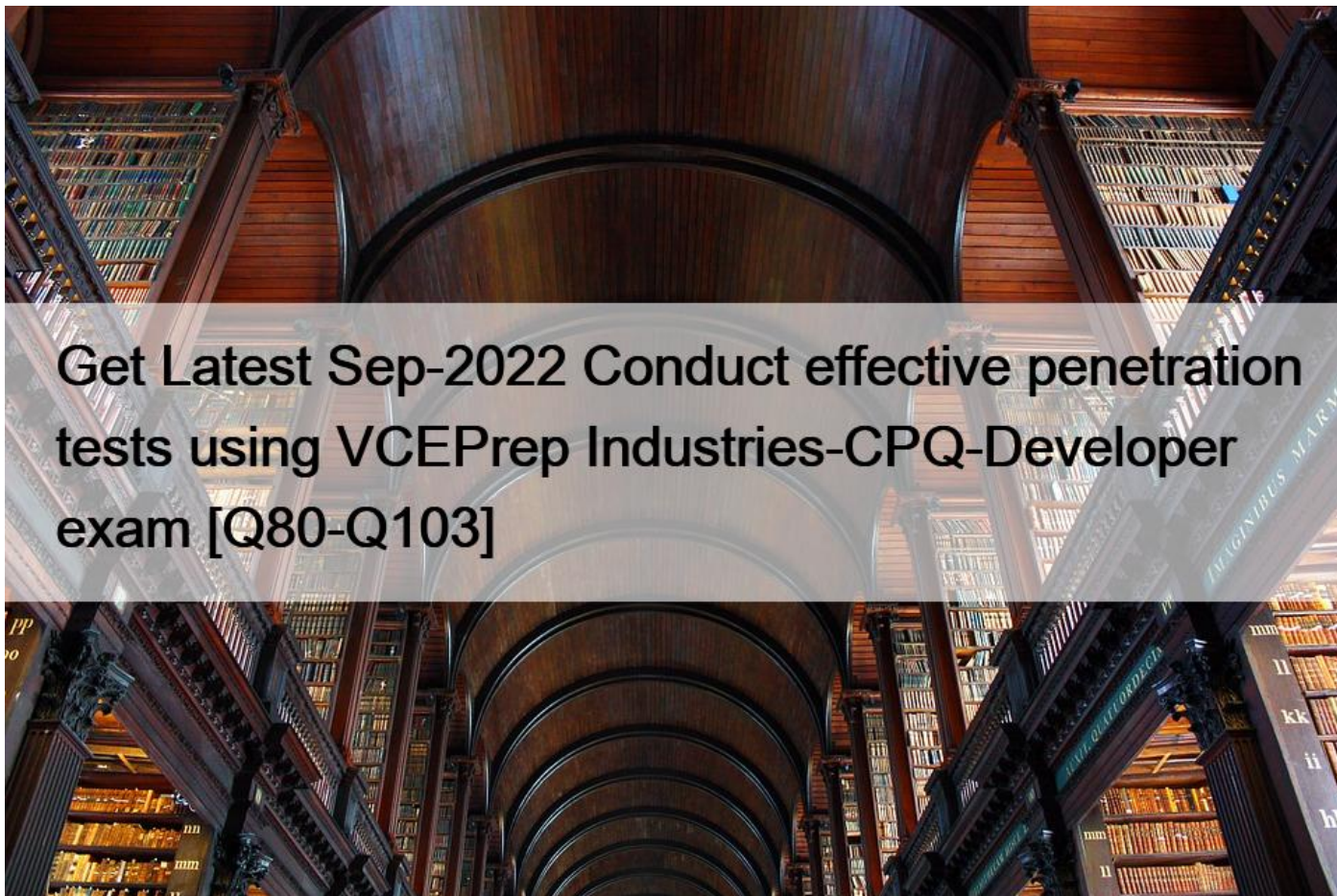


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Salesforce Industries-CPQ-Developer Exam Syllabus Topics:

TopicDetailsTopic 1- Determine the implications of the configurations of a product- Identify concepts required to configure product and product bundlesTopic 2- Identify concepts required to configure attribute based pricing- Identify concepts required to create cost and marginTopic 3- Differentiate among the digital commerce APIs methods, parameters, and how to use them- Identify concepts required to configure multi-site quotingTopic 4- Differentiate among the cart based APIs methods, parameters, and how to use them- Troubleshoot product, pricing, promotions and discounts, and rulesTopic 5- Describe the capabilities and use cases for formula fields and roll-up summary fields- Identify concepts required to configure promotions

NO.80 Product attributes are stored:

Note: This question displayed answer options in random order when taking this Test.

* in JSON format in a field on the Product2 object

- * As name/value pairs on the Attribute2 object
- * In individual fields on the product record
- * As a binary attachment

NO.81 What does a sales catalog define?

- * A catalog of prices
- * A set of products and promotions
- * A catalog of technical and commercial products
- * A set of products that are related through Relies On dependences

NO.82 A fixed dock icon next to a line item in the Cart indicates which product selling period date?

- * Selling End Date
- * End of Life Date
- * Fulfilment Start Date
- * Selling Start Date

NO.83 Carole White currently has Internet service at her primary residence but she will be relocating to a new address. What action can be taken to best assist her in the relocation process?

Note: This question displayed answer options in random order when taking this Test.

- * Move; action on the selected Asset
- * Change to Order; action on the selected Asset
- * Move action; on the original Order
- * Change to Quote; action on the selected Asset

NO.84 Which of these is part of a pricing element? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- * The price category
- * The currency code
- * The charge (amount)
- * Whether the charge is a cost or price

NO.85 Which two jobs must be run when new product bundles are added to the shared catalog?

Choose 2 answers

- * Load API Metadata
- * Product Hierarchy Maintenance
- * EPCProductAttribJSONBatechJob
- * Refresh Platform Cache

NO.86 The prices of all child products roll up to the promotion total except for optional products that are not being purchased.

- * True
- * False

NO.87 You want to have more than one promotion to apply to the same bundle of products. What do you need?

- * Each promotion must apply to The same bundle
- * Each promotion must apply to the same pricing element
- * Each promotion must apply to the same base price

NO.88 An Advanced Rule can have how many filters?

Note: This question displayed answer options in random order when taking this Test.

- * 1
- * 1 or more
- * 0, 1 or more
- * 0-3

NO.89 If you want a bundle that is listed in the Products list of the cart to display the minimum starting price, how do you make this happen?

Note: This question displayed answer options in random order when taking this Test.

- * Make all child products optional
- * Change the display text of the parent product
- * Change the display text of the child products
- * Adjust the price of the parent product

NO.90 In Vlocity Context Rules, what is the purpose of a rule set?

- * To contain one or more context rules in a set that can be assigned to products, promotions or price list entries
- * To combine Advanced Rules and Context Rules into a set
- * To define the cardinality used during rule processing
- * To organize context rules in logical group during design-time

NO.91 Which of these describe the vlcCart used in Guided Selling? (Choose TWO) Note: This question displayed answer options in random order when taking this Test.

- * A persistent component
- * The shopping cart
- * The remote method for creating the cart
- * An element of the OmniScript

NO.92 What is a facet in Vlocity Product Console?

Note: This question displayed answer options in random order when taking this Test.

- * An entity comprised of sections and section elements that appears on the left-hand navigation menu in Vlocity Product Console
- * An entity that is used to map context dimensions to fields in Salesforce
- * A container for a Visualforce page
- * An entity that organizes the objects on the Product Console's Dashboard

NO.93 What can you set using the cardinality of a promotion's child product? (Choose THREE)

Note: This question displayed answer options in random order when taking this Test.

- * The minimum amount of the product that can be purchased
- * Whether the price of the product rolls up into the total for the promotion
- * The maximum amount of the product that can be purchased
- * Whether the product is optional for purchase

NO.94 What tasks must be done when new product bundles are added to the product catalog? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- * Clear the platform cache

- * Refresh Pricebook, which runs the ProductHierarchyBatchProcessor job
- * Run the Product Hierarchy Maintenance batch job
- * No manual action is required

NO.95 Which of the following are the three Configuration/Validation implementations provided by Vlocity?

Note: This question displayed answer options in random order when taking this Test.

- * AdvancedCompatibilityImplementaion
- * DefaultRulesImplementation
- * ProductRelationshipValidationImpl
- * ValidationRulesImplementation
- * DefaultProductValidationImplementation
- * CustomValidationFramework

NO.96 How does Vlocity Cart represent products with a default quantity cardinality of 0?

Note: This question displayed answer options in random order when taking this Test.

- * As a line item with an Add to Cart button
- * In a yellow font as a Recommended Product
- * As a line item with a quantity of 0
- * As an available product in the Search Item dialog

NO.97 Context mappings can be configured from the context dimension or the context scope.

- * True
- * False

NO.98 To place a flat price on a bundle, you would: {Choose TWO}

Note: This question displayed answer options in random order when taking this Test.

- * Change the child product prices to zero
- * Change the child products that are not optional to zero
- * Change the price of the parent product to zero
- * Change the price of the parent product to the total price of the bundle
- * Do nothing, you can't create a bundle with a flat price

NO.99 Which of the following are the key functions that you enable with a Guided Selling OmniScript process? (Choose THREE)

Note: This question displayed answer options in random order when taking this Test.

- * Instantiate the persistent cart
- * Allow users to select products from the shared product catalog and add them to the cart
- * Submit the order and return to the account
- * Allow users to review applicable promotions
- * Use multiple OmniScripts to get products

NO.100 Which of the following are the key technologies that power guided selling experience?

- * Vlocity OmniScript
- * Vlocity CPQ
- * Vlocity Order Management
- * Vlocity Account Manager

NO.101 To ensure a subscription ends at end of the subscription plan, you use:

Note: This question displayed answer options in random order when taking this Test,

- * A time plan
- * An Effective Until date
- * a time policy
- * An EffectiveFrom date

NO.102 Which of these entities can you manage using the Product Console?

- * Picklists
- * Product Attributes
- * Object Types
- * Products
- * All of the Above

NO.103 The developer notices that the Digital Commerce APIs are returning incorrect or no results.

Which cache should the developer refresh?

- * CPQPartition cache
- * CachedAPHtesponse cache
- * VlodtyMetadata cache
- * VlocityAPIResponse cache

Tested Material Used To Industries-CPQ-Developer Test Engine:

<https://www.vceprep.com/Industries-CPQ-Developer-latest-vce-prep.html>