

[Aug-2022 Newly Released Advanced-Administrator Dumps for Salesforce Advanced Administrator Certified [Q176-Q199]



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NO.176 Universal Containers wants to implement a recruiting application using an application custom and a position custom object. Each position record may have many applications associated with it.

What solution should the administrator recommend to ensure applications are retained even if the position is removed?

- * Create a master-detail field on Position.
- * Create a lookup field on Applicant.
- * Create a lookup field on Position.
- * Create a master-detail field on Applicant

NO.177 How can content types be used in CRM Content? (Choose two answers.) * (1 Point)

- * With library rules, to limit the number of libraries created
- * With validation rules, to capture complete data
- * With upload rules, to limit the size of content files.
- * With content fields, to control the content detail page layout

NO.178 Which two types of data should a sales representative access from the Forecasts tab when using Collaborative Forecasts?

Choose 2 answers.

- * Opportunities that make up each forecast amount
- * Forecast amount for each opportunity stage
- * Forecast amount for each forecast category
- * Forecast amount for other representatives on their team

NO.179 The VP of sales at AW Computing utilizes a Lead report grouped by Country and Lead Source to show where the leads are coming from. The number of leads varies greatly for each Country.

What should the administrator configure on the report to show the Lead Source effectiveness for each country?

- * The `SHOW_UNIQUE_COUNT` function
- * `PARENTGROUPVAL` Function
- * Bucket fitters
- * `PREVGROUPVAL` function

NO.180 Universal Containers uses Territory Management to manage its sales territories. Territory managers and sales representatives are at the same role level in the role hierarchy. Account and Opportunity objects are set to private.

Which three permissions should be granted to territory managers.

Choose 3 answers

- * Transfer All opportunities associated with accounts in the territory, regardless of who owns the opportunities.
- * View, Edit, Transfer, and Delete accounts assigned to the territory, regardless of who owns the accounts.
- * Transfer and Delete opportunity assigned to the territory, regardless of who owns the opportunities.
- * View All opportunities associated with accounts in the territory, regardless of who owns the opportunities.
- * Edit All opportunities associated with accounts in the territory, regardless of who owns the opportunities.

NO.181 Which two should an administrator consider when enabling Territory Management? Choose 2

- * Territory hierarchy must match the organization's role hierarchy.
- * Sharing for accounts, contacts, opportunities, and cases are impacted.
- * It limits the type of forecasting that can be used.
- * Users can only be members of one territory at a time.

NO.182 The administrator at Universal Containers needs to convert a lookup relationship to a master-detail relationship.

what should the administrator verify to ensure that the conversion is successful?

- * The lookup field is required on the child object.
- * No roll-up summaries exist on the lookup object.
- * The owner is the same for all related records
- * The lookup field in all records contains a value.

NO.183 An administrator at Cloud Kicks has been tasked by the compliance team to flag where sensitive information is stored in Salesforce.

What feature should the administrator use to fulfill this requirement?

- * Data Classification
- * Schema Builder
- * Classic Encryption
- * Field-Level Security

NO.184 Universal Containers like to track Application Bugs within Salesforce. The company needs to track the bug's severity, type, status and description. Bugs should be related to Cases, but owner will be different than the owner of the case. How can the Universal Containers administrator meet these requirements?

- * Create a section on the case page layout
- * Create a field on cases
- * Create a custom object for bugs and relate it to cases
- * Create a relationship between the standard bug object and the standard case object

NO.185 An administrator is given a .csv file of 5,000 leads with External Id and Status fields. They need to match existing and add new records with Data Loader.

What action should be taken to populate the Status field on the records and add new records?

- * Export
- * Update
- * Insert
- * Upsert

NO.186 Salary field was created in Recruiting Object. Recruiting OWD is private. Recruiter and HR manager should have salary field visible. What should be done? (Choose 2)

- * Make OWD Read/write
- * Permission set and assign to HR manager and Recruiter
- * Sharing rule on Salary Field
- * Profile permission to Read-only

NO.187 Sales teams at Cloud Kicks ask each visiting customer to fill out a form that capturing their contact information and some basic footwear preferences. This information is saved to a spreadsheet and used by the sales team to alert their contacts when new shows are added to the inventory that matches their preferences.

The sales team wants to be able to track this in Salesforce and see the information when viewing the contact Record.

Which two ways should the administrator configure this requirement?

Choose 2 answers

- * Data Loader
- * Lookup Field
- * Lightning Object Creator
- * Schema Builder

NO.188 If users role is changed from Emea Sales to US Sales, what will be impact on ownerbased Sharing rule ?

- * All Sharing rules will be recalculated automatically
- * None of sharing rules will be recalculated
- * Sharing rule will be recalculated only if users move up in hierarchy
- * Only manual sharing will be recalculated

NO.189 What do you need to configure on a profile to allow it to find duplicate records?

- * Read and Edit
- * View All
- * Merge
- * Delete

NO.190 When a lookup relationship is created between two objects, what option can the administrator select to help manage situations when a lookup record is deleted? Choose 3 answers

- * Clear the value of the lookup field
- * Do not allow deletion of a lookup record that is part of a lookup relationship
- * Prompt the user to enter another record to resolve the lookup relationship
- * Delete the related record also
- * Notify the record owner

NO.191 An administrator created two record types on the Account object: Internal Customers and External Customers. A custom profile called Sales has the External Customers record type assigned. The sharing rules for Accounts are set to Public Read Only. On occasion, Sales users notice that an Account record has the wrong record type assigned. The administrator has created a screen flow that will change the record type on the user's behalf.

What will happen to the Sales user's record access after running this flow?

- * Read access will be lost to the record.
- * Edit access will be lost to the record.
- * Record Access remains the same.
- * A new record owner will be assigned.

NO.192 How can a system administrator ensure that an Account Name is unique?

- * Make the account name field unique
- * Use the HLOOKUP operator in a validation rule for the account name
- * Use the VLOOKUP operator in a validation rule for the account name
- * Use an APEX Trigger

NO.193 Users report that the Industry picklist field is no longer visible on account records. What tool can an administrator use to troubleshoot this issue?

- * Field history tracking
- * Setup audit trail
- * Field audit history
- * Debug log

NO.194 What happens when you uncheck enable Content pack creation. Choose 2

- * Users can edit contents of existing Pack
- * Users can edit description
- * Users cannot clone Content Pack

NO.195 There is Custom Object and Only System admin has CRED access. Now they want to extend it to VP User.

How System Administrator can achieve this ? Choose 2

- * OWD
- * Sharing Rule
- * Create Custom Profile
- * Change existing Standard Profile
- * Use Permission Set

NO.196 what action is required before a change set can be deployed from a sandbox environment to a production environment?
choose 2

- * configure the deployment connection in the sandbox to allow inbound

changes.

- * Configure the deployment connection in production to allow inbound changes.
- * Install the force.com IDE and configure its settings to work with change sets.
- * create an outbound change set in the sandbox that includes the components to be moved

NO.197 Users report that the industry picklist field is no longer visible on account records. What test can an administrator use to troubleshoot the issue?

- * Field audit history
- * Setup audit trail
- * Field history tracking
- * Debug log

NO.198 Recruiters at Universal container uses the position object to enter and track new position. They are required to select existing salesforce user in hiring manager field. what type of relationship exist between position and user object.

- * Master Detail
- * Hierarchical
- * Junction
- * Lookup

NO.199 How can Accounts be added to Territories?

- * Account Assignment Rules
- * Role Hierarchy Assignment
- * Manual Assignment
- * Territory Assignment Queue

What is the duration of the Advanced-Administrator Exam - Number of Questions: 60- Format: Multiple choices, multiple answers- Passing Score: 68%- Length of Examination: 105 minutes **Latest Advanced-Administrator Exam Dumps Salesforce Exam from Training:** <https://www.vceprep.com/Advanced-Administrator-latest-vce-prep.html>]